

# Intelligent Supply<sup>SM</sup>

Receive reliable, cost-effective, and risk-free capacity.

# Intelligent Supply

The Comverge Intelligent Supply program provides additional capacity that is cheaper, cleaner, and faster to install than conventional supply-side resources. We designed our program to provide Intelligent Supply that takes load off the grid – enabling you to better manage supply and demand and control energy prices. Proven to provide non-spinning capacity, Intelligent Supply delivers more than 500 megawatts of capacity to utilities throughout the U.S.



Risk-Free  
Business Model



Guaranteed  
Load Reduction



Pay-for-Performance



Balance Energy  
Supply and Demand

## Benefits

- Increase system capacity using smart grid technology in a risk-free business model
- Receive guaranteed load reduction under a pay-for-performance business relationship
- Improve grid reliability with devices and systems paid for by Comverge
- Intelligently balance energy supply and demand
- Empower energy consumers to better manage their energy usage

## Features

- Tailored build-out schedules and strategies for implementing programs that are in your best interest
- Fully outsourced, pay-for-performance program that provides the services and products necessary to guarantee capacity, including implementation, marketing, and measurement and verification
- State-of-the art hardware and software for intelligent energy management
- A proven track record of delivering guaranteed megawatts to more than eight U.S.-based utilities
- Flexible and customized solutions that are designed to accommodate changing and expanding needs



## Fully outsourced, pay-for-performance program

The Intelligent Supply program includes the financial support, services, and products necessary to provide guaranteed capacity when and where you need it. Just like a power plant, Intelligent Supply provides peak capacity, but unlike a power plant, Intelligent Supply reduces emissions, increases reliability, and assumes your risk through a pay-for-performance business model.

- Shift risk to Comverge
  - Reach enrollment goals
  - Achieve load reduction goals
  - Increase reliability of supply to consumers
- Lower overall program costs
- Defer or eliminate investments in additional peaking operations
- Promote a positive and ecologically sound image to customers

## Support for every aspect of intelligent energy management

Through the industry's only proven, comprehensive set of intelligent hardware, software, and services solutions, Comverge delivers the insight and control that helps optimize energy consumption. This portfolio – coupled with our proven expertise – has earned us the trust of energy providers and consumers across the country and enables us to positively benefit their operations and bottom lines.

- **Intelligent hardware**
  - IntelliTEMP™ – Empower consumers to gain control of energy use through dynamic programmable thermostats
  - IntelliFOCUS™ – Enable consumers to monitor and manage usage in real time with an easy-to-read energy consumption display unit
  - IntelliPEAK™ – Curtail air conditioner usage during events and ensure locations have signal receptions
  - IntelliCONNECT™ – Send data over a cellular or broadband network at least twice an hour for a near real-time look at current usage

- **Intelligent software**

- IntelliSOURCE™ – Establish communication between energy providers and consumers, and receive a consistent infrastructure for command and control of energy management programs

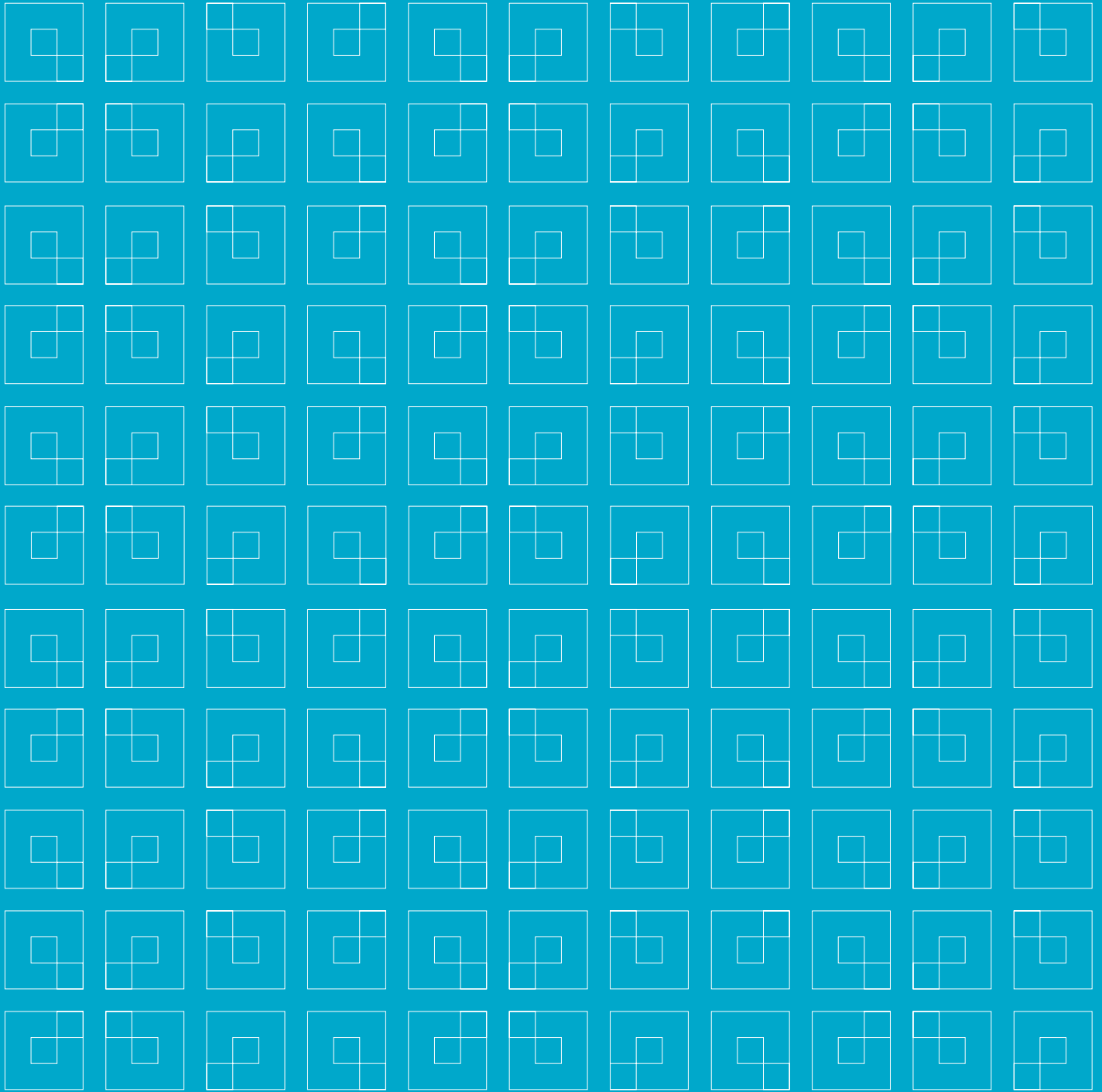
- **Intelligent services**

- IntelliMARKET™ – Gauge program effectiveness and achieve greater program efficiencies to ensure you get the best return from your load reduction programs
- IntelliPLAN™ – Work with experienced energy management professionals to develop and implement tailored strategies for optimizing energy use
- IntelliSUPPORT™ – Count on Comverge to handle all aspects of installation and customer care for demand response and time-of-use programs
- IntelliTECH™ – Ensure Comverge software solutions are effectively deployed and integrated with your applications
- Comverge Network Operations Center (NOC) – Manage and execute energy consumption strategies with help from a knowledgeable resource available 24x7

## Why Comverge?

For more than 30 years, we have earned the trust of our customers by making demand response simple.

- We service 60-percent of the existing residential demand response install base
- Our solutions are designed to expand their capabilities to accommodate your changing and expanding needs
- We have long-term contracts to provide virtual peaking capacity programs to PG&E, SMECO, PacifiCorp, PNM, APS, and other leading utilities throughout the U.S.
- Through IntelliSOURCE, we provide a single platform that enables you to deliver innovative energy management applications to your customers – both residential and commercial and industrial



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